



Annual Report 2021



Quina
Care 



Report for the financial year 2021 ending 31 December 2021

May 2022



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Report of the Board

2021 – looking back

Despite the fact that the year 2021, like the year 2020, was marked by the COVID-19 pandemic, Quina Care reached a fantastic milestone: hospital San Miguel – Quina Care opened on November 7, 2021.



Hospital

In 2021, the conversion of the former boarding school into a hospital continued. Throughout the year, the team of construction workers led by contractor Elvis worked hard to complete the remaining work for outpatient clinic, emergency room, laboratory and pharmacy as quickly as possible. In the meantime, the conversion into nursing wards and staff housing was also continued. The renovation of the nursing wards was completed at the end of 2021, as well as the first phase of staff housing consisting of 2 double and 2 single units. Sufficient sponsors have been found to finance the lift, so that it could be ordered, the delivery of the lift is expected in May 2022.

These projects have been made possible by donations from various sponsors, including Wilde Ganzen, Lions Pijnacker-Nootdorp, Stichting Den Brinker and a number of sponsors who wish to remain anonymous.

At the end of 2020, the doctor's house was ready in such a way that Jacob and Carolien van der Ende could move from their home in Lago Agrio to this house near the hospital. This saved a lot of travel time, leaving them more time for the countless preparatory work. To



be able to open the hospital, more was needed than just the renovation and the inventory. Various protocols for the work had to be written. Insurance for the hospital and future staff had to be sorted out and taken out. Permits were applied for. From July 2021, time was spent on selecting and ordering the necessary medication. It was and is important for the hospital that it has sufficient medication at all times. In addition, it was important to hire staff, starting with an auxiliary nurse, receptionist and cleaning lady. After posting the vacancies, a lot of applications came in. An interview was held with everyone, with a number of them a second interview after which the three most suitable candidates were hired as of November 2021.

The electronic patient file was further developed by Darius Blaszyk into a very complete and full patient file. The patient file also keeps track of the stock of medication and the financial administration of the hospital.

Another important point was the setting up of the laboratory. For this, Hans Wilke, retired medical lab technician, travelled to Ecuador with his partner in October 2021. Even before that time, he was extensively involved in, among other things, choosing equipment and writing protocols. In addition, he has provided many donated laboratory supplies. After his arrival at the hospital, he installed, calibrated and tested the various equipment and manned the lab together with Jacob for the first few weeks.

In 2020, two containers with inventory were shipped from the Netherlands to Ecuador. It was important to thoroughly clean all this and then, among other things, to set up the consultation rooms and emergency department. Cootje Bouwman, one of the three board members of Quina Care, arrived at the hospital in mid-October to work on this, among other things. At the end of October, the other two board members, Yvonne van



der Ende and Mariska van de Sande, followed to support this. Inventory was cleaned and consultation rooms were set up. In the meantime, medication had also arrived, and the pharmacy could be set up. In the Netherlands, white clothing was donated which was provided by Cootje Bouwman with badges with the logo of hospital San Miguel-Quina Care.

In the last days before the opening of the hospital, many people worked to get everything done on time. The navy came with 25 men to thoroughly clean the courtyard of the hospital and the area behind the hospital, a number of residents of Puerto el Carmen helped with the final cleaning work and friends and acquaintances from Ecuador also came to help with the final work.



November 7, 2021 was the big day: the opening. A number of guests were present at the opening, including the bishop, the Dutch honorary consul Egbert Spaans, the mayor of Puerto el Carmen, a board member of Quina Care Ecuador and the entire board of Quina Care. In addition, all residents of Puerto el Carmen and the surrounding villages were invited to attend the opening. In total, about 200 people were present. Because radio Sucumbios, the local broadcaster, was present and provided a live stream via Facebook, the opening was followed by another 75 people from outside Ecuador. A number of the guests gave a talk during the opening, and of course Carolien and Jacob van der Ende. This was followed by an official moment at the entrance of the hospital, during which Carolien and Jacob cut the ribbon and the hospital was officially opened! Attendees were then able to tour the hospital and enjoy a lunch offered by Quina Care.



On November 8, 2021 at 8:00 am, the hospital was opened to patients for the first time. From the first day the hospital is very well visited. Because of all the preparatory work, laboratory tests could be carried out immediately and medication could be dispensed. Patient numbers increased rapidly. Almost immediately it was clear how much added value the hospital has for the inhabitants of Puerto el Carmen and surroundings.

Collaborations

The cooperation with Adore Ecuador Travel has continued, but as in 2020, they have suffered greatly from the almost complete stop of tourism due to COVID-19.

The collaboration with both Fundación Lunita Lunera and with La Federación de Mujeres with Quina Care Ecuador, aimed at improving the position and rights of women, has also continued.



Through another good example of cooperation, Putumayo has had an ambulance boat since 2021: a German organization has donated the boat, the municipality of Puerto el Carmen pays the maintenance costs and the boatswain, the health post in Puerto el Carmen takes care of the crew and assesses whether patients can be treated in hospital San Miguel - Quina Care or should go directly to the larger hospital in Lago Agrio. Since many villages are located on the water and are hardly accessible by

road, an ambulance boat is extremely important to be able to reach the people there for emergencies.

Publicity

Quina Care has got substantial publicity in 2021. In May 2021, an article was published in the Telstar/Eendracht, the local newspaper of Pijnacker-Nootdorp. This was noticed by Omroep West who then posted an article on their website and broadcast a live interview with Jacob on TV West. And this then led to an invitation for an interview with Carolien and Jacob on the program Langs de Lijn en Omstreken of NPO Radio 1. Such publications and broadcasts are extremely valuable to Quina Care. Afterwards, regular contact is made regarding the provision of items and offering volunteer work and more financial donations come in.

In addition to the Ecuadorian media, several Dutch media have also paid attention to the opening of the hospital. Another radio interview took place on the program Langs de Lijn en Omstreken and an article was published in the Telstar/Eendracht and Het Krantje van Leidschendam-Voorburg.

Volunteers

As a foundation, as the text above has already shown, it is valuable and even indispensable to have volunteers who want to commit themselves to charity. Quina Care is regularly approached by people who have become acquainted with Quina Care in different ways and want to contribute. By participating in a specific project, such as the ICT network and the design of the hospital, or by wanting to work as a doctor or nursing staff in the hospital for a period of time as part of an internship. In addition, there is, for example, a regular person who translates documents such as newsletters and annual reports into English and a regular person who does the same for Spanish.

Quality mark

Since 1 December 2020, Quina Care has had the CBF quality mark. CBF stands for Centraal Bureau Fondsenwerving. With this quality mark in possession, a foundation belongs to one of the Recognized Charities. It indicates that the foundation meets the strict quality requirements. In this way, a donor knows that the donation is spent properly and contributes to a better world. After issuing the quality mark, the CBF continues to check whether the foundation in question still meets the quality requirements.



Local authorities and population

It has become clear that the local authorities are committed to the arrival of the hospital. A good example of this is the commitment of the municipality of Puerto el Carmen when an exemption was needed during the first lockdown to continue with the renovation of the hospital.

Finance

2021 was the third year of the agreement between thrift store de Wisselbeker in Nootdorp and Quina Care. With their donation of € 5,000, a third container with additional supplies for the hospital was shipped. This container arrived at the hospital in January 2022.



A large part of the requested projects from equity funds and foundations have been granted. In addition, a number of equity funds and foundations, including the Schuma cher-Kramer Foundation and the AKBHHH Foundation, were found in 2021 that will contribute to the operating costs for a longer period of time.



The benefit concert of student association Veritas in Utrecht, which was previously postponed due to COVID-19, was finally able to take place in July 2021. More than € 6,000 has been raised for the construction of a garage for the hospital's means of transport, including an ambulance in the future.

The number of regular donors increased in 2021. Furthermore, many one-off donations have been received again this year, with the opening being a clear incentive for people to donate. The number of regular donors increased in 2021. Furthermore, many one-off donations have been received again this year, with the opening being a clear incentive for people to donate. The aforementioned articles and broadcasts from Omroep West,



NPO Radio 1, Telstar/Eendracht and Het Krantje have also resulted in extra donations. Unchanged Quina Care is affiliated with SponsorKliks and this has again yielded a nice amount. In the same context, Quina Care has been affiliated with 123inkt.nl since December 2021. People can send their empty cartridges to 123inkt.nl and indicate that they want to donate the proceeds to Quina Care.



On October 17, 2021, 7 people ran a (half) marathon for Quina Care. Jacob van der Ende in Ecuador and six others in Amsterdam, including the president of Quina Care Ecuador, Louisa Spaans, and just like in 2020 Baukje Zaaier. The goal was 'Running for running costs': the participants raised money for half a year's salary of a laboratory technician for the laboratory. With € 8,200, even more was raised than the target amount. The intention is to make this an annual event.

Quina Care wanted to be able to thank (regular) donors in a special way. That is why a tree was made in the courtyard of the hospital by Ricardo Salazar, an artist from Puerto el Carmen. The trunk and branches are made of bamboo. The leaves come from our donors: anyone who wants to can buy a leaf for the tree via the website. The amount determines the size of the leaf. This leaf remains on the tree for a year. By making a periodic donation, the leaf remains on the tree as long as the donation is made.

In 2021, the treasury committee appointed in 2020 reviewed the 2020 annual report.



GDPR file, integrity policy and code of conduct

A number of important documents were drawn up and recorded in 2021. Firstly, the GDPR file. This describes, among other things, who Quina Care stores personal data of, which data it concerns, how long and where it is stored and with which authorities it is shared. Secondly, an integrity policy has been drawn up, which states what Quina Care does to prevent corruption, abuse of power and interpersonal violations. Thirdly, a code of conduct has been put into use which includes rules of conduct for board members and volunteers. Every board member has signed it and of course the two tropical doctors. In addition, the code of conduct must be signed by at least the volunteers who come to work in the hospital.

Complaints

It is important that people who experience problems with Quina Care in any way or otherwise have complaints can report this. The website indicates how we can be contacted about this.

We did not receive any complaints in 2021.

Board Quina Care Netherlands

The composition of the board has remained unchanged and therefore consists of three members. In addition, Floris van der Sman has worked unchanged as an ambassador for Quina Care.

Board Quina Care Ecuador

The composition of the board of Quina Care Ecuador has remained unchanged. With the opening of the hospital, the tasks of this board have been expanded. For example, because staff hired for the hospital are employed by Quina Care Ecuador. In addition, the board of Quina Care Ecuador is also looking for more sponsors and donors in Ecuador.

Board Quina Care US

The composition of the board of Quina Care US has remained unchanged. Multiple donations have been received from the United States.

2022 - Looking forward

With the opening of the hospital, the work for Quina Care is not yet finished, on the contrary. A new chapter begins: keeping the hospital running and expanding further.



The hospital

The renovation of the ground floor has been completed and the renovation of the nursing departments is also finished. The inventory for this is largely complete with the 3 containers from the Netherlands. As soon as other matters such as staff have been arranged for the nursing departments, they will be opened. From that moment on, patients can be admitted to the hospital. This is expected to be in the third quarter of 2022. Other projects on the upper floor include the operating room and the delivery room. Sponsors are also being sought for this and as soon as they are found, this will be started as soon as possible. Part of the accommodation for local staff is ready, the other part will be completed at a later stage.

In 2022, an extensive plan will be made for the coming years, a so-called master plan. This includes where Quina Care wants to be with the hospital in a few years and how this will be taken care of. Think of which studies can be carried out in the hospital, which



staff will be hired, which renovations still need to be carried out and in what order and which specific projects will be set up for patients, for example a project on malnutrition in children. The sustainability of the hospital will also be taken into account. For all desired projects, it will be examined which costs are associated with this, which deployment of personnel is required for this and whether this fits within the overarching master plan. This master plan will form the basis for our policy plan 2023-2026.

Security

The security system installed in the hospital is operational. The emergency connection that is in direct contact with the police also remains in place. At this time, it is not necessary to take additional measures. If this proves necessary at a later date, this will of course be arranged quickly.

Staff

At the time of the opening, in addition to tropical doctors Carolien and Jacob, three staff members had been hired: a receptionist, auxiliary nurse and cleaning lady. A second auxiliary nurse was already hired in February 2022. Given the busyness in the hospital, the intention is to also hire a local doctor and a laboratory technician in the short term. In addition, more staff will be hired when the nursing wards open. Think of an extra auxiliary nurse and cleaner and a nurse.



Volunteers

Since the foundation of Quina Care, there have been various volunteers who make their contribution. With the opening of the hospital, a different type of volunteer has now been added: doctors and other (medical) staff for the hospital itself. In January 2022, the first two volunteer doctors from the Netherlands arrived at the hospital. This is handled with care. A volunteer agreement is concluded with them, they sign the code of conduct and



receive the integrity policy and GDPR document for notification. In addition, a Certificate of Good Conduct is requested for each volunteer. In the hospital they work under the supervision of tropical doctors Carolien and Jacob.

Finance

With the opening of the hospital, operating costs have risen sharply. There are now a number of foundations/equity funds that donate a substantial amount annually for operating costs. Obviously, this remains an important point of attention for the board. In 2022, therefore, the search for possibilities to cover the operating costs will continue.

In the past two years, the (alternative) Amsterdam marathon has been run by several people to raise money for Quina Care. The intention is to turn this into an annual sponsor event: 'Running for running costs'. Several people have already committed to participate in 2022 to raise money for Quina Care. Participating in the half marathon or the 10 kilometers is of course also possible.

The collaboration with thrift store De Wisselbeker in Nootdorp has been extended in 2022 until 2024. With this, Quina Care receives an annual donation of € 5,000 for a pre-submitted and approved project.

It also remains possible for donors to buy a leaf for the donation tree Quina Yura.

Promotion

Quina Care will continue to ensure a well-maintained website and regular messages on social media.

If desired or the possibility is there, the board members or ambassador will give presentations at foundations, endowment funds or at events.

Board Quina Care Netherlands

The board of Quina Care Nederland currently consists of 3 board members. Partly in view of the amount of work, the board will be expanded by one or more board members in 2022 or 2023.

Board Quina Care Ecuador

Now that the hospital is open, the board of Quina Care Ecuador has been given more tasks. For example, they are involved in hiring local staff and are responsible for



financial accountability to Quina Care Netherlands. In addition, they are responsible for the income and finances of the hospital.

Furthermore, they will continue to recruit sponsors in Ecuador and enter into new partnerships. The foundation will also have a major role in setting up specific projects.

Board Quina Care US

Quina Care US will continue to recruit donors in the United States.

Financial report

Balance sheet

in Euro

31-12-2021 **31-12-2020**

Assets

Tangible Fixed Assets

Inventory and equipment	29.306	45.650
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Cash

Triodos internet business account	192.194	228.547
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	221.500	274.197
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Balance sheet

in Euro

31-12-2021 31-12-2020

Liabilities

Reserves and appropriated funds

Unappropriated Reserve	79.439	53.324
Appropriated Reserve hospital running costs	75.000	75.000
Appropriated Reserve medical equipment	15.000	15.000
Total reserves	169.439	143.324

Appropriated Fund project medication and nutrition	4.000	31.425
Appropriated Fund project hematology analyzer	0	10.959
Appropriated Fund project laboratory equipment	0	732
Appropriated Fund project housing doctors	0	10.172
Appropriated Fund project housing staff 1st phase	0	10.000
Appropriated Fund project personnel costs	0	5.000
Appropriated Fund project antivenom	4.630	4.630
Appropriated Fund project water supply	0	1.000
Appropriated Fund project ophthalmo- and otoscopes	0	500
Appropriated Fund project clin. chem. blood analysis	0	5.700
Appropriated Fund nurse training	1.065	0
Appropriated Fund salary lab technician	8.200	0
Appropriated Fund finishing clinical departments	2.500	0
Appropriated Fund project hospital screens	800	0
Appropriated Fund inventory and equipment	29.306	45.650
Total appropriated funds	50.501	125.768

Short Term liabilities

Current account J. and C. van der Ende	1.560	3.993
Contractors' compensation to be paid	0	800
Outstanding payments costs	0	312
Total short term liabilities	1.560	5.105

221.500	274.197
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Statement of income and expenses	2021	2020
in Euro		
Donations and gifts from individuals	27.668	25.273
Donations and gifts from companies	9.208	12.033
Donations and gifts from non-profit organizations	149.307	205.750
Donations inventory and equipment	48.164	36.635
Total donations and gifts	234.347	279.691
Expenditure hospital realisation	-279.280	-205.743
Total expenditure hospital realisation	-279.280	-205.743
Promotion costs	-1.146	-289
Administration and overhead costs	-1.373	-1.131
Total costs	-2.519	-1.420
Financial income and expenses	-1.700	-777
Balance of income and expenses	-49.152	71.751
<u>Appropriation of balance of income and expenses</u>		
Addition/withdrawal from:		
Unappropriated reserve	26.115	15.518
Appropriated reserves	0	90.000
Appropriated funds	-75.267	-33.767
Total appropriation of balance of income and expenses	-49.152	71.751

Notes to the balance sheet

Tangible fixed assets

Tangible fixed assets obtained by donations are valued against the estimated price which would be paid when the assets were to be purchased. A distinction is made between previously used assets and new assets depending on the state of the donated assets. Self-bought assets are valued against the actual paid purchase price.

Tangible fixed assets that have been obtained through donations are processed as such in the statement of income and expenses.

All tangible fixed assets are intended for the hospital and were largely transported to Ecuador in 2020 and 2021. Administratively, the assets were booked as a donation to Quina Care Ecuador. For insight into the development of the tangible fixed assets, reference is made to the summary of movements of the allocation fund inventory and equipment.

Cash

The balance on the bank account is at the free disposal of the foundation.

Reserves

The unappropriated reserve can be used where necessary, such as for projects for which insufficient donations have been received, for expenditure on the realization of the hospital for which there is no sub-project and for administration and overhead costs.

Two unappropriated reserves were formed in 2020:

1. the board has earmarked an amount of € 75,000 for running costs of the hospital that are not yet fully covered by donations;
2. the hospital has a lot of medical equipment which is more subject to malfunctions and defects in the tropics. The board has earmarked € 15,000 for emergency repairs and replacement of equipment.

In 2021, it was not necessary to withdraw money from these appropriated reserves. The board has decided to carry these reserves unchanged into 2022.

Appropriated Funds

The objective of Quina Care is the realization of the hospital in Puerto el Carmen. Within this objective, we have appointed several projects for fundraising purposes. Donations received specifically for a project and not spent in the fiscal year are included in an appropriated fund.

Short Term liabilities

This concerns costs of 2021 that have not yet been paid at the end of the year. The payment of this took place in January 2022.

Summary of movements Reserves and Appropriated Funds

Unappropriated reserve

Opening balance 01-01-2021	53.324
Allocation balance of receipts and expenditure	26.115
Closing balance 31-12-2021	79.439

Appropriated Reserve hospital running costs

Opening balance 01-01-2021	75.000
Received donations	35.000
Running costs expenditure	-35.000
Allocation balance of receipts and expenditure	0
Closing balance 31-12-2021	75.000

Appropriated Reserve medical equipment

Opening balance 01-01-2021	15.000
Allocation balance of income and expenses	0
Closing balance 31-12-2021	15.000

Appropriated Fund project medication and nutrition

Opening balance 01-01-2021	31.425
Received donations	0
Expenditure project	-34.112
Supplemented with unappropriated donations	6.687
Closing balance 31-12-2021	4.000

Appropriated fund project hematology analyser

Opening balance 01-01-2021	10.959
Received donations	600
Expenditure project	-11.551
Release appropriated fund due to project completion	-8
Closing balance 31-12-2021	0

Appropriated fund project laboratory

Opening balance 01-01-2021	732
Received donations	0
Expenditure project	-624
Release appropriated fund due to project completion	-108
Closing balance 31-12-2021	0

Appropriated fund project housing doctors

Opening balance 01-01-2021	10.172
Received donations	0

Expenditure project	-10.908
Supplemented with unappropriated donations	736
Closing balance 31-12-2021	0

Appropriated fund project housing staff 1st phase

Opening balance 01-01-2021	10.000
Received donations	14.400
Expenditure project	-27.636
Supplemented with unappropriated donations	3.236
Closing balance 31-12-2021	0

Appropriated fund project personnel costs

Opening balance 01-01-2021	5.000
Received donations	0
Expenditure project	-5.000
Closing balance 31-12-2021	0

Appropriated fund antivenom

Opening balance 01-01-2021	4.630
Received donations	0
Expenditure project	0
Closing balance 31-12-2021	4.630

Appropriated Fund project water supply

Opening balance 01-01-2021	1.000
Received donations	2.385
Expenditure project	-4.349
Supplemented with unappropriated donations	964
Closing balance 31-12-2021	0

Appropriated Fund project otoscopes and ophthalmoscopes

Opening balance 01-01-2021	500
Received donations	0
Expenditure project	-479
Release appropriated fund due to project completion	-21
Closing balance 31-12-2021	0

Appropriated Fund project clinical chemical bloodanalysis

Opening balance 01-01-2021	5.700
Received donations	0
Expenditure project	-5.533
Release appropriated fund due to project completion	-167
Closing balance 31-12-2021	0

Appropriated Fund washing machine, dryer, towels, cleaning equipment

Opening balance 01-01-2021	0
Received donations	2.175
Expenditure projects	-2.208
Supplemented with unappropriated donations	33
Closing balance 31-12-2021	0

Appropriated Fund nurse training

Opening balance 01-01-2021	0
Received donations	1.300
Expenditure project	-235
Closing balance 31-12-2021	1.065

Appropriated Fund salary lab technician

Opening balance 01-01-2021	0
Received donations	8.200
Expenditure project	0
Closing balance 31-12-2021	8.200

Appropriated Fund project finishing clinical departments

Opening balance 01-01-2021	0
Received donations	2.500
Expenditure project	0
Closing balance 31-12-2021	2.500

Appropriated Fund project hospital screens

Opening balance 01-01-2021	0
Received donations	800
Expenditure project	0
Closing balance 31-12-2021	800

Appropriated Fund Inventory and equipment

Opening balance 01-01-2021	45.650
Received donations	48.164
Expenditure projects (donation to QC Ecuador)	-68.431
Purchases of inventory and equipment	3.923
Closing balance 31-12-2021	29.306

Notes on the statement of income and expenses

Receipts: received donations and gifts

Donations and gifts have been received from private individuals, business and non-profit organizations such as equity funds and foundations. Quina Care did not receive any government funds or other revenues that are not specifically mentioned here.

Expenses: spent on hospital realisation

This includes all expenses incurred to realize the hospital. This includes the costs of the renovation of the hospital, the donation of inventory and equipment, the running costs of the hospital and the costs for the contractors. The expenditure of the projects as mentioned in the summary of movements is also included.

Expenses: publicity costs, administrative and overhead costs

This includes the costs for the website, the financial administration, insurances and memberships.

Financial income and expenses

This includes the costs of keeping the Triodosbank bank account and the costs of payment transactions via iDeal.

This annual report was adopted at the board meeting of 8 June 2022.

Board Quina Care Foundation:

J.C. Bouwman-Zaaijer
Chairman

M.A.E. van de Sande
Secretary

Y. van der Ende
Treasurer



From: Audit committee Stichting Quina Care

Subject
Review annual report 2021

Den Haag, 6 May 2022

Dear members of the Board,

We have reviewed the annual report 2021 of Stichting Quina Care according to the audit committee regulations of Stichting Quina Care.

During this review we checked if the financial information in the annual report reconciles with the financial administration and is legitimate.

No omissions were found during our review and therefore the Board can be discharged.

Best regards,

Y. Hovestadt

drs. P. Vlasveld